




Barbara M. Littles, Esq.

Author, international speaker, leadership trainer and business coach, Barbara M. Littles has been praised by clients as the ‘voice of entrepreneurs’ as she masterfully coaches and mentors her clients to new levels of success in their business and career. She has authored the e-book, *7 Legal Mistakes to Avoid in Your Business*. Her recent e-book “Destiny Circle: How to Identify, Attract, and Engage the 6 People You Need for Success” is a hit among professionals and business persons. As a business attorney who has structured businesses for over 30 years, Barbara’s passion is to coach and mentor entrepreneurs and leaders into their highest purpose. She has a particular interest in advancing women through such training as “Negotiating Like a Boss” and High Capacity Woman Podcast. She has worked with individuals and organizations assisting them in finding the “gold” in each of their employees and in themselves. She has coached and mentored executives, CEO’s, Bishops, and entrepreneurs, who desire to build high capacity organizations. Barbara’s sweet spot to her clients is her ability to see and help them take action to structure, build, and lead high capacity organizations. She sees the end from the beginning and is an expert at mapping entrepreneurial success. In addition to entrepreneurs, she has trained leaders in Guatemala, Caribbean, Africa, and the United States in transformational leadership and co-authored *The Official Guide to Transformational Leadership in Guatemala*. Prior to founding her current company, Barbara led as Vice-President and General Counsel of Regulatory, Legal and Legislative Affairs for one of the largest HMO’s in the country in addition to subsequently owning her own legal firm where she consulted businesses for over 25 years.



Barbara received her undergraduate degree from South Carolina State College in Speech Pathology and Audiology and her law degree from The Ohio State University College of Law. She has been licensed to practice law in Pennsylvania and Michigan. She is certified in leadership with the John Maxwell Team, certified in Diversity and Inclusion from Cornell University, and is a D.I.S.C. certified personality consultant.

As Faculty with The John Maxwell Team she helped train new and seasoned coaches and entrepreneurs in business building and is the CEO of her coaching and leadership company, Purpose By Design. She also continues to consult in the legal arena across industries in the area of business structuring, collaboration/partnering and negotiation.

For more information, please visit www.barbaramlittles.com.

Her hot new podcast on is High Capacity Woman and can be found on Apple and Spotify.

